

NCAHU 20th ANNUAL SYMPOSIUM & EXHIBITION
April 20-22, 2009
WINSTON-SALEM, NC

AGENDA

MONDAY, APRIL 20, 2009

- 3:00 PM - 5:00 PM Under Forty Council (Brokers Only) "Motivation & Sales Techniques"
Presenter: Mel Schlesinger
Embassy Suites Hotel
- 4:00 PM – 7:00 PM Registration Open – Benton Convention Center
- 8:00 PM – Welcome Reception – Marriott Hotel Lounge

TUESDAY, APRIL 21, 2009

- 7:00 AM – 4:00 PM Registration Open
- 7:00 AM - 7:45 AM Continental Breakfast (Exhibit Hall)
- 7:45 AM – 8:30 AM Opening Ceremonies/Remarks Welcome
- 8:30 AM - 9:00 AM Scott Leavitt, NAHU President
- 9:00 AM – 9:15 AM Wayne Goodwin – Commissioner, NCDOI
- 9:15 AM - 10:15 AM **“Understanding The Impact Of Healthcare Reform Proposals
And The C.O.B.R.A Changes In The Newly Signed Stimulus
Package”**
Peter Stein, VP of Congressional Affairs - NAHU
- 10:15 AM – 11:00 AM Break
- 11:00 AM – 12:15 PM **CEO Panel Discussion – “The Future Of Healthcare”**
Austin Pittman, CEO – United Healthcare of the Carolinas
Robert Seligson, CEO – NC Medical Society
Scott Leavitt, President – National Association of Health Underwriters
Moderator: Peter Stein, VP Congressional Affairs - NAHU
- 12:15 PM – 12:30 PM 2008 Frederick W Joyner Award Presentation by David Moore, CLU
- 12:30 PM – 1:40 PM Lunch
- 1:40 PM – 2:30 PM **Voluntary Products “The Differences Between Group &
Individual Policies”** J.J. Summerell - Worksite Insight
- 2:30 PM – 3:30 PM **Ethics**
Anthony Boquet – The American College
- 3:30 PM – 4:00 PM Break
- 4:00 PM – 4:15 PM 2010 NCAHU Secretary Candidate Speeches
- 4:15 PM - 5:30 PM **Steve Gilliland** - Keynote Speaker – “Enjoy the Ride”

WEDNESDAY, APRIL 22

- 7:00 AM – 9:00 AM Registration Open
- 7:00 AM - 8:00 AM Continental Breakfast (Exhibit Hall)
- 7:30 AM - 7:45 AM Voting – NCAHU Secretary
- 8:00 AM – 8:30 AM Opening Ceremonies/Remarks
- 8:30 AM – 9:30 AM **Ethics**
Anthony Boquet – The American College
- 9:30 AM – 9:45 AM **NC Legislative Update**
Robert Paschal – NCAHU Lobbyist
- 9:45 AM - 10:15 AM Break (Exhibit Hall)
- 10:15 AM – 11:00 AM **NC High Risk Pool “Inclusive Health” Panel Discussion**
John Friesen, Board Chair – Inclusive Health; VP Actuarial & Underwriting Services Blue Cross and Blue Shield of NC
Michael Keough, Executive Director – Inclusive Health
Johnny Dawkins, Agent Representative – Ebenconcepts
Moderator: Robert Paschal, NCAHU Lobbyist
- 11:00 AM – 12:00 PM **Government Healthcare – Be Afraid, Very Afraid!**
Michael Tanner, Sr. Fellow – Cato Institute
- 12:15 PM – 1:15 PM Lunch (Exhibit Hall)
- 1:15 PM – 1:30 PM NC PAC Drawing
- 1:30 PM – 2:30 PM **Wellness Panel Discussion**
Dr. Meg Molloy - NC Prevention Partners Founder & President
Edward N. Hunsinger, MD - Cigna Healthcare Senior Medical Executive, Carolinas
Carol Calvin - United Healthcare - National Director of Health & Wellness
David Smith, Attorney/Licensed Agent, President NCAHU
Moderator: Jim Deese – NCAHU Secretary/Treasurer
- 2:30 PM – 3:30 PM **Vince Lombardi, Jr – Keynote Speaker – “**